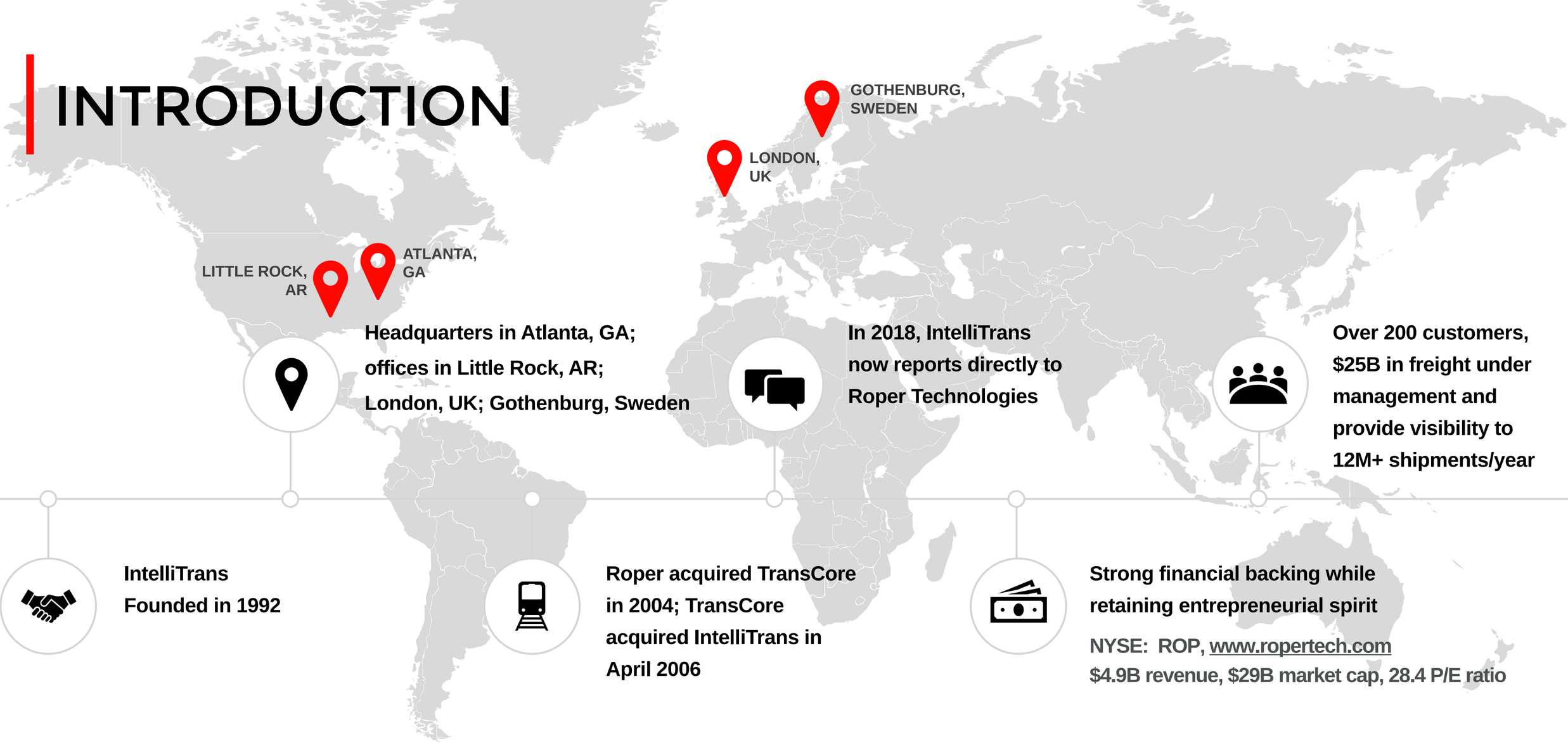
IntelliTrans
GLOBAL SUPPLY CHAIN TRANSPARENCY
25+ YEARS OF SUPPLY CHAIN LEADERSHIP

INTRODUCTION



Headquarters in Atlanta, GA; offices in Little Rock, AR; London, UK; Gothenburg, Sweden

In 2018, IntelliTrans now reports directly to Roper Technologies

Over 200 customers, $25B in freight under management and provide visibility to 12M+ shipments/year

IntelliTrans Founded in 1992

Roper acquired TransCore in 2004; TransCore acquired IntelliTrans in April 2006

Strong financial backing while retaining entrepreneurial spirit

NYSE: ROP, www.ropertech.com
$4.9B revenue, $29B market cap, 28.4 P/E ratio

IntelliTrans Provides SaaS Transportation Management Systems & Services

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INTELLITRANS BUSINESS STRATEGY

- Bulk and Break-Bulk Industry Experts
- Shipper's Agent - Align Interest with Customers
- Ensure Complete, Timely, Accurate Data
- Automate Business Processes
- Improve Pro-Active Customer Service

Reduce your spend by 3% - 6%

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INTELLITRANS

Technology-Enabled Transportation Management Services Company

VISIBILITY

TMS

INVENTORY

SERVICES

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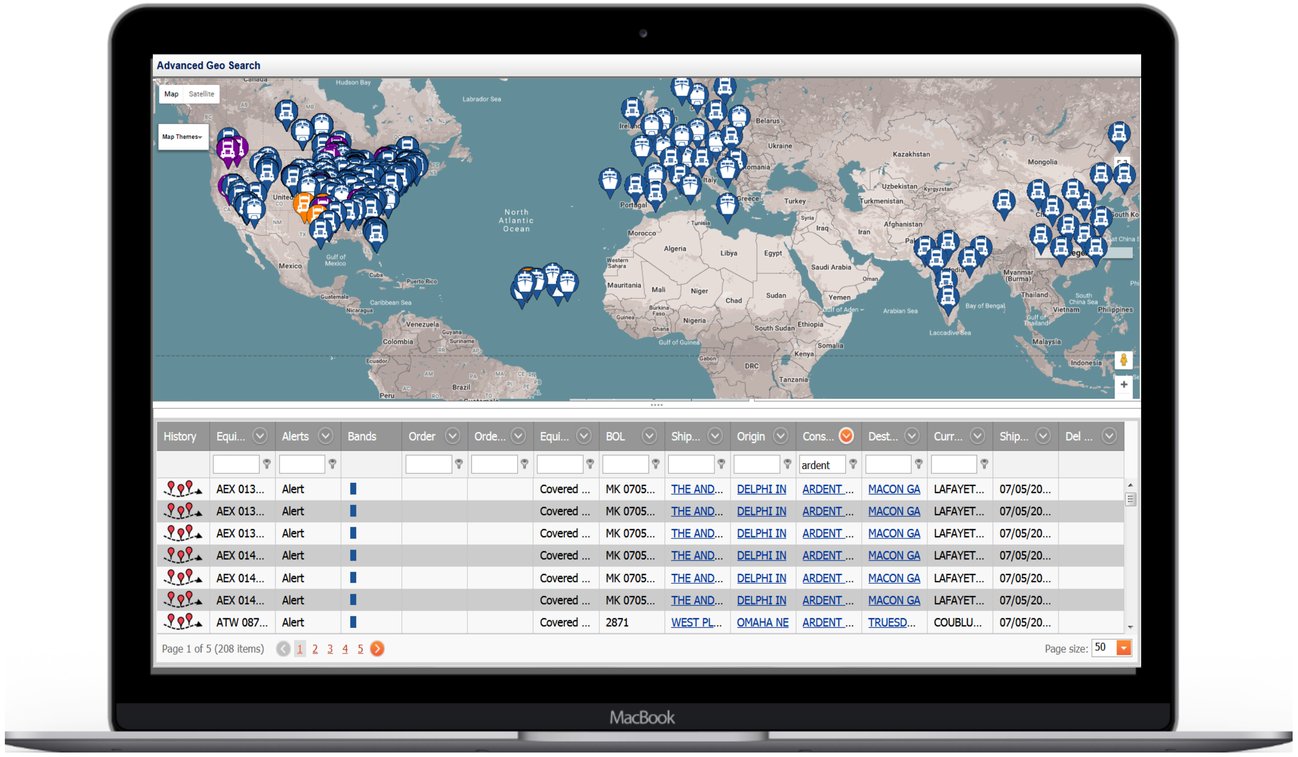
VISIBILITY

Focus on data timeliness, completeness, and accuracy combined with the right people, processes, and technology to drive customer success.

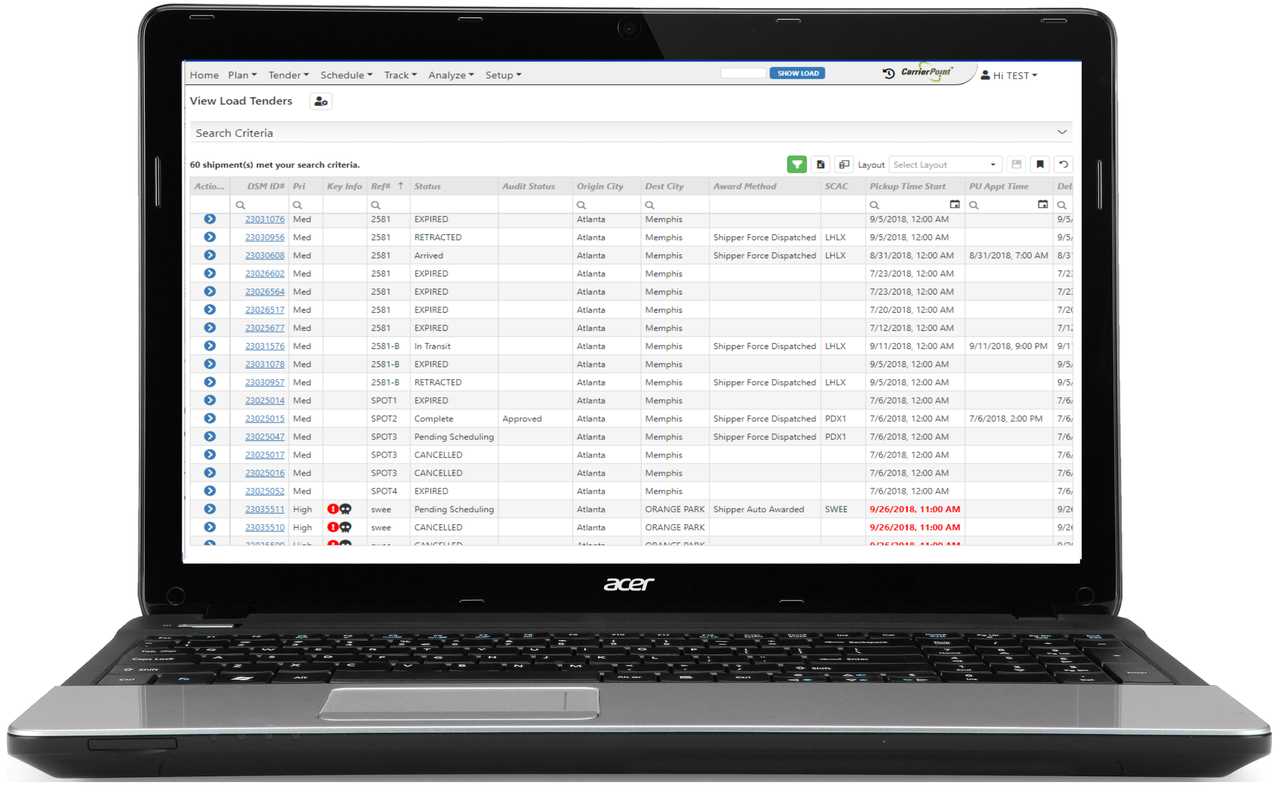


- Control Tower View
- Tracking & Tracing – All Modes
- Data Completion Services
- Proactive Management Services
- Alerts, Queries, & Ad-hoc Reporting
- Pipeline Reporting
- Analytics & Scorecards
- Hardware Integration

TMS

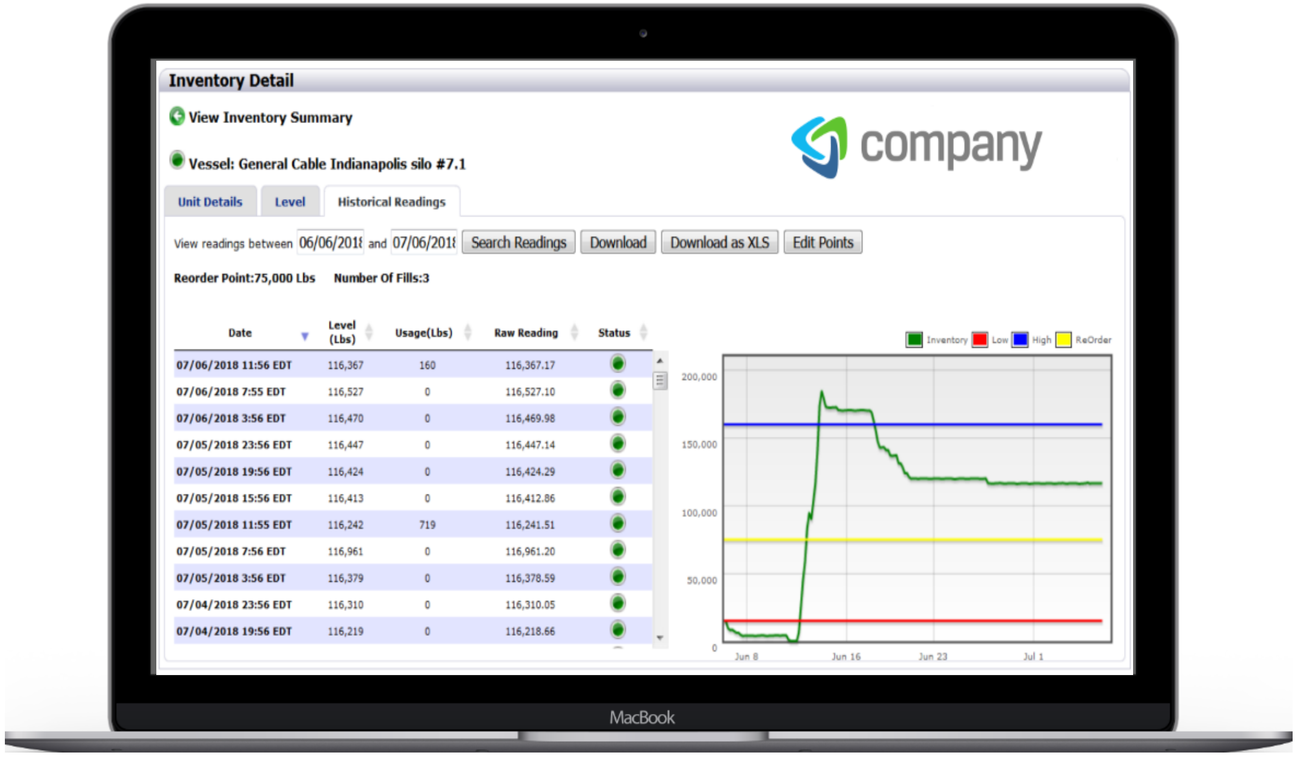
Designed to Deliver Real-Time Communication

- Contract Management
- Freight Rating
- Shipment Consolidation
- Backhaul Matching
- Load Tendering
- Dock / Appointment Scheduling
- Carrier Scorecarding
- Reporting and Analytics



INVENTORY

Improve Inventory Accuracy and Sales



- Collaborative Planning, Forecasting and Replenishment
- Railcar Repair Shop
- Warehouse / Transload Management
- Silo Telemetry
- Yard Management
- Sensor Alerts
- Reporting and Analytics

SERVICES

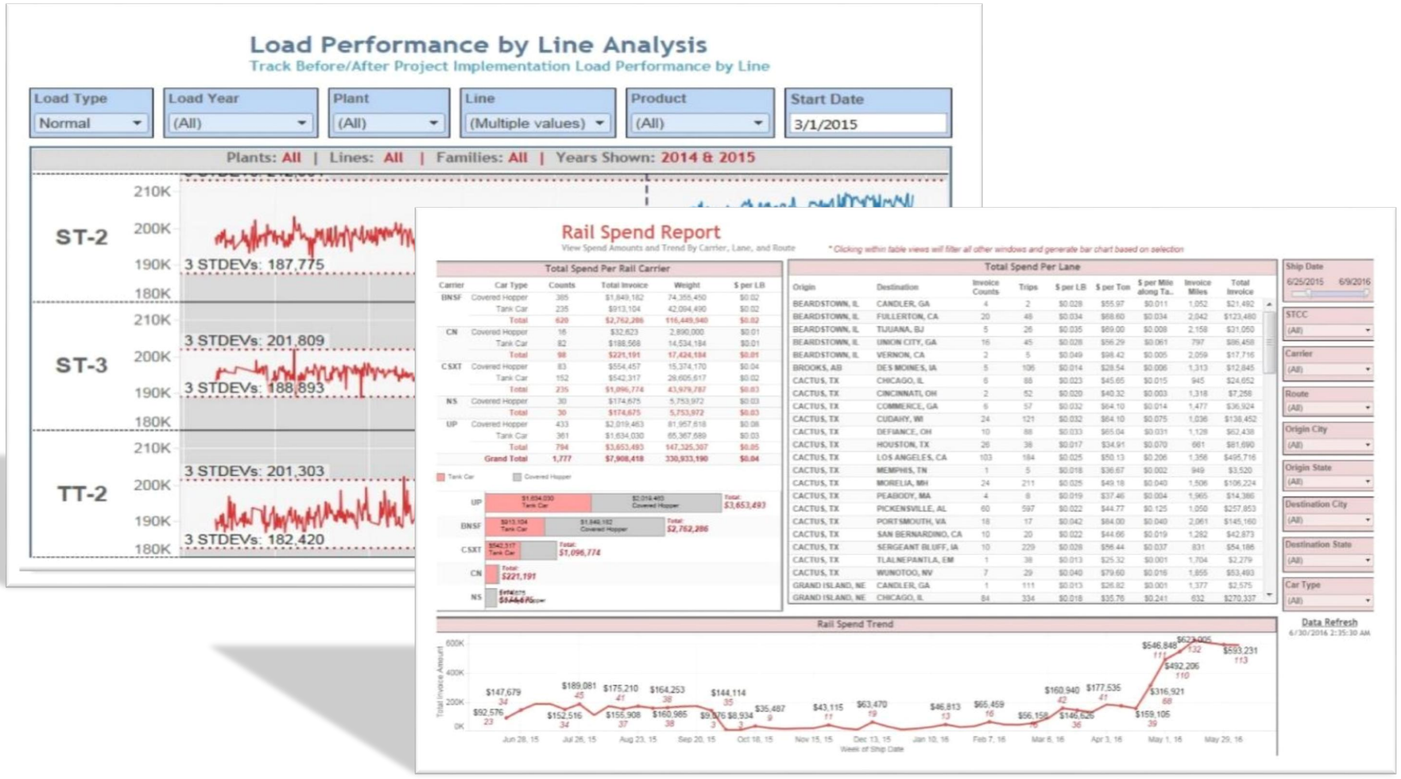
Customers Typically Understaffed to Drive Cost-Out and Process Improvements

- Logistics Cost-Out Consulting
- Capacity Management
- Carrier Compliance
- Intervention
- Dispatch Management and Execution
- Rate Negotiations
- Invoice Auditing and Payment
- Supply Chain Health Check

REPORTING AND ANALYTICS

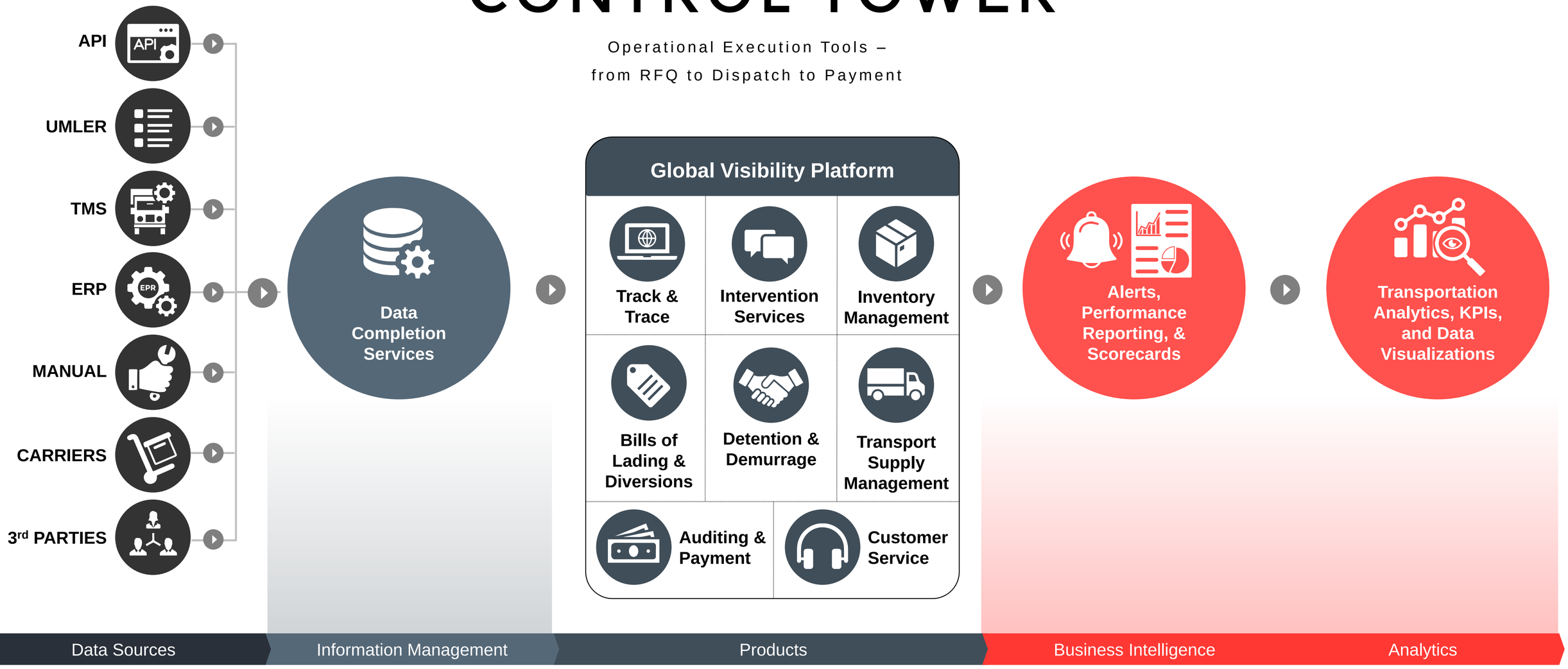
Drive Costs Out Of Your Global Supply Chain

- Tactical and Strategic
- Cost Allocation
- Asset Utilization
- Spend Management
- Carrier Scorecards
- Customer Scorecards
- Financial Analysis



CONTROL TOWER

Operational Execution Tools –
from RFQ to Dispatch to Payment



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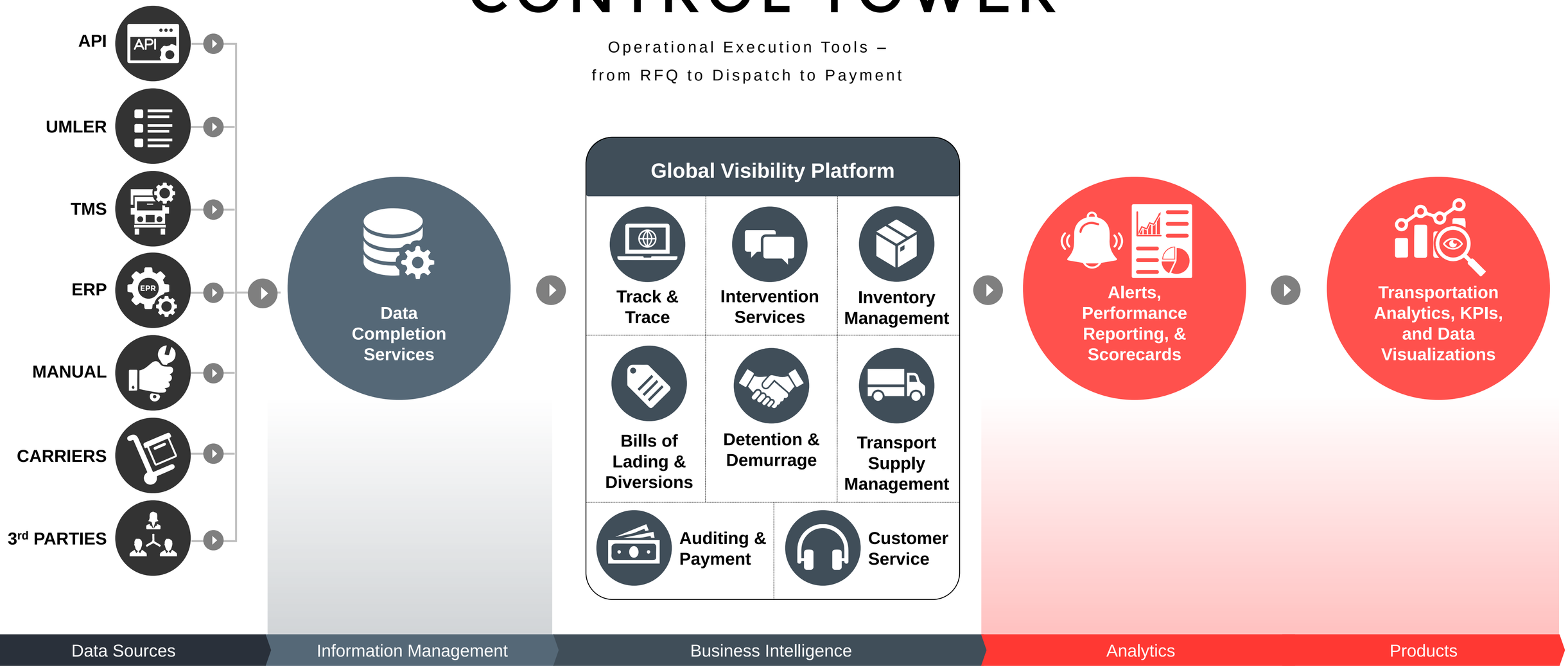

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WHAT DIFFERENTIATES INTELLITRANS

Longevity – IntelliTrans has been providing multi-modal visibility since 1992

Industry knowledge/influence – Track 50% of the North American rail fleet on any given day

Assigned Customer Success Manager

Deep financial backing – A wholly-owned subsidiary of Roper Technologies

DAT – sister company – benchmarking, carrier compliance

Focused on bulk and break commodities

Ease of implementation

Business strategy focused on aligning our interests with our customers

IntelliTrans

We provide a unified and proactive way to integrate shipping and inventory needs across all modes of transportation.

• ALIGN INTERESTS WITH CUSTOMERS • DRIVE EFFICIENCIES • ENSURE COMPLETE AND TIMELY DATA • DELIVER COST OUT TRANSPORTATION • 100% TRANSPARENT